

# Hazlett and PWA join forces



**PLAN:** Peter Walsh says the joint venture will establish a broader South Island-wide operation.  
Photo: Annette Scott

**Annette Scott**  
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LIVESTOCK trading firms Hazlett and Peter Wash and Associates (PWA) are joining forces to create an extended family business.

The joint venture will establish a broader, South Island-wide operation.

PWA has grown in its almost 20 years in the industry to be a significant and highly respected provider of services to South Island farmers.

Succession planning by Peter and Karen Walsh, and the PWA Board, identified Hazlett as being the company which is closest in culture to PWA and best placed to build on what the PWA team has achieved over the years.

“Hazlett’s commitment to

putting people first aligns so closely with PWA’s ethos of putting a human face to its work, and that both companies are family businesses focused on building long-lasting client relationships,” Peter Walsh said.

The new structure will be family-owned and committed to continuing the personal service both companies are known for.

Hazlett will acquire PWA’s broking operations on July 1.

PWA’s Finance (PWAF) will be retained by Peter Walsh.

Hazlett chair Graham Brown says his company and PWA already know each other well, having jointly developed and operated the Coalgate Saleyards.

“Peter has jokingly described us as friendly competitors, but I think our shared focus on people

and a commitment to do the best for our clients makes this development more of a win-win than any sort of truce,” Brown said.

“The two companies have mutual respect for each other, we are both family-owned, we already work well together and we are going to build on that for our clients, who will enjoy the benefits of working with a company which operates throughout the South Island, and into the North Island, and which provides insurance, agri-supplies, funding, and procurement services, as well as livestock broking.”

Peter and Karen will continue to be involved in the business, but it will be the end of an era for the PWA team.

All PWA team members have

been offered positions and, other than everyone wearing the Hazlett shirts, operations are expected to run as the status quo with no disruption to clients, who will continue to deal with the same people they are dealing with now.

Hazlett was launched in 2008 as a livestock broking service and since then has extended its offering to provide insurance, agri-supplies and funding solutions to businesses of many types.

PWA was established in 2002 by respected livestock brokers Peter Walsh and Hamish Lane.

At the time, the pair’s experience in the livestock industry spanned more than four decades, and their working style and reputation saw the company grow.

PWA now has more than 30 livestock brokers, a regional manager and two sales coordinators.

“The two companies have mutual respect for each other, we are both family-owned, we already work well together and we are going to build on that for our clients.”

**Graham Brown**  
Hazlett

## BUSINESS FOR SALE

To be sold by Tender closing 4:00pm, 27th July 2021



## CHICKEN BROILER UNIT

IDEAL COMBINATION OF BUSINESS & LIFESTYLE

Supplying Tegel Foods Limited this commercial chicken broiler unit and lifestyle property comprising four grower sheds with a total production area of 5,658m<sup>2</sup> (approx.) located at Brixton in the Taranaki region. Set on 3.1752 hectares (approx.) the property and business offers the perfect combination of business and lifestyle with a very attractive family home in an ideal location close to New Plymouth and only 5 minutes to the boat ramp. The four broiler sheds are ventilated, meet all of Tegel Foods Limited requirements and are fully automated which can be operated and monitored via computer and/or phone.

The farm is contracted to Tegel Foods Limited for a further 6 years and enjoys a regular and consistent income stream from it’s rearing of broiler chickens for meat production.

Additional buildings include a 170m<sup>2</sup> high stud workshop, feed silos, generator and various other assets making this a very desirable property. The 281m<sup>2</sup> four bedroom homestead was built in 2011 and offers four bedrooms, spacious living areas and triple car garaging. A second dwelling (cottage) is currently rented, however, could also suit a manager or farm worker.

The business provides a strong cashflow, excellent returns and the labour input is very low. An ideal combination of business and lifestyle. For further information or to view, please contact Ross Christensen - 0204 051 0527 or Geoff Pridham - 0272 321 516.

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